

MODERIZING TAX SALES

MAC has a new program designed to make tax sales simpler and less time consuming for county staff and easier for your buyers to bid and pay. Online tax sale auctions with Public Surplus is the newest MAC program.

MAC program is 100% free to counties no matter how many properties are listed or relisted.

- Buyers pay a small fee on Public Surplus if they win an auction and a significant portion of this fee is paid back to MAC to fund the MAC legislative agenda.
- If property doesn't sell no charge to anyone – No charge to relist and only one button required to relist.

Public Surplus is easier to use than other government auction providers

- Public Surplus is customizable to meet your needs
- Custom **HELP DESK for County and separate HELP DESK for Bidders** reduces the county manpower and hours required to build and support auctions.

Public Surplus **fees are as low as 5% and paid by buyers** not selling agency


No contract is required to use Public Surplus – NO usage fees, easy to pilot

- Members of Source well and OMNIA partners co-ops
- Many counties currently using Public Surplus for sales of surplus equipment – contracts may already exist

Public Surplus will bring more buyers to your tax sales than other online auctions. More 'qualified buyers' than any other government auction provider.


Free training, Free support, Free reporting, Free help online and in person

- Public Surplus offers a quick (30 min) online presentation to see the process and discuss the program. Get the information you need to make an informed, supportable decision for your county.

 573-634-2120

 Carah Bright & Meredith Melahn

 cbright@mocounties.com mmelahn@mocounties.com

 801-932-7000 x 505

 Don Clayton - Public Surplus Regional Sales Manager

 donclayton@thepublicgroup.com